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February 9, 2023

Consolidated Financial Results for the Nine Months Ended December 31, 2022 (Under Japanese GAAP)

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 Listing: Tokyo Stock Exchange
 Securities code: 5715
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 Scheduled date to file quarterly securities report: February 13, 2023
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: None
 Holding of quarterly financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2022	156,954	6.3	6,050	5.7	6,887	2.9	4,495	1.1
December 31, 2021	147,605	28.1	5,721	89.7	6,694	86.9	4,449	(20.0)

Note: Comprehensive income For the nine months ended December 31, 2022: ¥ 7,169 million [25.7%]
 For the nine months ended December 31, 2021: ¥ 5,703 million [(47.1)%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2022	116.98	–
December 31, 2021	113.86	–

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
December 31, 2022	250,749	104,389	40.4
March 31, 2022	229,727	100,075	42.3

Reference: Equity

As of December 31, 2022: ¥ 101,303 million

As of March 31, 2022: ¥ 97,253 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	–	0.00	–	50.00	50.00
Fiscal year ending March 31, 2023	–	0.00	–		
Fiscal year ending March 31, 2023 (Forecast)				50.00	50.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending March 31, 2023	211,200	6.1	8,000	3.4	8,300	(7.7)	5,400	(16.6)	141.67

Note: Revisions to the forecast of financial results most recently announced: Yes

* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2022	40,445,568 shares
As of March 31, 2022	40,445,568 shares

(ii) Number of treasury shares at the end of the period

As of December 31, 2022	2,329,458 shares
As of March 31, 2022	1,621,936 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2022	38,430,623 shares
Nine months ended December 31, 2021	39,075,545 shares

* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

* Proper use of earnings forecasts, and other special matters

Caution concerning forward-looking statements

The forward-looking statements, including earnings outlook, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable by the Company. The Company makes no warranty as to the achievability of the projections. Actual business and other results may differ substantially from the statements herein due to a number of factors.

Please refer to “1. Qualitative Information Regarding Financial Results for the Nine Months Ended December 31, 2022, (3) Information regarding consolidated earnings forecasts and other forward-looking statements” on page 6 of the attached material for the suppositions that form the assumptions for earnings forecasts and cautions concerning the use thereof.

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1. Qualitative Information Regarding Financial Results for the Nine Months Ended December 31, 2022

Matters concerning forward-looking statements in the text are according to the judgment as of the end of the third quarter of the fiscal year ending March 31, 2023.

(1) Explanation of operating results

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	147,605	156,954	9,348
Operating profit	5,721	6,050	328
Ordinary profit	6,694	6,887	193
Profit attributable to owners of parent	4,449	4,495	46

The Japanese economy during the first nine months of the fiscal year ending March 31, 2023 (April 1, 2022 to December 31, 2022) was in a post-COVID-19 stage. Under these conditions, corporate earnings stayed at high levels as the economy gradually recovered, partly thanks to the results of various government policies. On the other hand, as global monetary tightening and other trends continue, the future remains highly uncertain with increased downside risks, such as the slowdown of overseas economies and soaring raw material prices as a result of the past weakening of the yen and high resource prices.

Amid this economic environment, in the period under review, the Company group (the “Group”) recorded net sales of ¥156,954 million (up ¥9,348 million year on year) and operating profit of ¥6,050 million (up ¥328 million year on year). While revenue and profit decreased for the Industrial Machinery segment and UNIC Machinery segment, revenue and profit increased for the Rock Drill Machinery segment, which meant an increase in revenue and profit for the Machinery business as a whole. In the Materials business, revenue and profit increased for the Metals segment, while revenue decreased and profit increased for the Electronics segment, and revenue increased and profit decreased for the Chemicals segment, which meant an increase in revenue and profit for the Materials business as a whole. Meanwhile, the Real Estate segment saw an increase in revenue and profit. As a result of recording foreign exchange gains of ¥1,736 million in non-operating income, ordinary profit was ¥6,887 million (up ¥193 million year on year). We recorded a gain on sale of investment securities of ¥362 million under extraordinary income and ¥470 million for expenses corresponding to the progress of demolition work on the Furukawa Osaka Building under extraordinary losses. As a result, profit attributable to owners of parent was ¥4,495 million (up ¥46 million year on year).

The net sales and operating profit for the reportable segments are as follows:

Industrial Machinery

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	12,877	11,728	(1,149)
Operating profit	842	363	(479)

Net sales in the Industrial Machinery segment were ¥11,728 million (down ¥1,149 million year on year), and operating profit was ¥363 million (down ¥479 million year on year). The order balance as of the end of the third quarter of the fiscal year ending March 31, 2023 increased compared to the end of the previous fiscal year as a result of highway bridge orders received in bridges and crushed stone plant orders received in materials-related machinery. Pump plant revenue increased, revenue for materials-related machinery and bridges decreased, and in large-scale projects, revenue decreased despite recording net sales corresponding to volumes for a SICON® enclosed hanging conveyer for construction of the Shin-Kobotoke Tunnel on the Chuo Expressway.

Rock Drill Machinery

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	22,713	27,780	5,067
Operating profit	628	2,019	1,390

Net sales in the Rock Drill Machinery segment were ¥27,780 million (up ¥5,067 million year on year), and operating profit was ¥2,019 million (up ¥1,390 million year on year). In Japan, revenue and profit increased as a result of factors such as increased shipments of large models in hydraulic breakers, a shift to high-performance models in tunnel drill jumbos, an increase in shipments of ancillary parts, and an increase in the number of custom-ordered machines serviced. Overseas, revenue and profit increased mainly due to the increased deliveries of hydraulic breakers, hydraulic crawler drills, and ancillary parts to North America, combined with the impact of increased revenue as a result of the weak yen.

UNIC Machinery

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	21,577	20,843	(734)
Operating profit	1,968	1,112	(856)

Net sales in the UNIC Machinery segment were ¥20,843 million (down ¥734 million year on year), and operating profit was ¥1,112 million (down ¥856 million year on year). In Japan, revenue decreased mainly due to truck production delays and delays in crane installations owing to decreased production. Also, there was deterioration in the cost price ratio and a decrease in profit caused by the rise in the cost of raw materials, such as steel. Overseas, we achieved increased exports of mini crawler cranes to Europe and North America and increased exports of UNIC cranes to Southeast Asia, Oceania and the Middle East, which, combined with the impact of increased revenue as a result of the weak yen, resulted in an increase in both revenue and profit.

Machinery Business Total

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	57,169	60,352	3,183
Operating profit	3,439	3,495	55

Total net sales of the Machinery business—consisting of the Industrial Machinery, Rock Drill Machinery, and UNIC Machinery segments—amounted to ¥60,352 million (up ¥3,183 million year on year), and operating profit was ¥3,495 million (up ¥55 million year on year).

Metals

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	76,643	80,753	4,109
Operating profit	819	1,164	345

Net sales in the Metals segment were ¥80,753 million (up ¥4,109 million year on year), and operating profit was ¥1,164 million (up ¥345 million year on year). The overseas market price of electrolytic copper started at US\$10,247/ton. While it rose to US\$10,426/ton on April 5 due to growing concerns about metal supply shortages as a result of tighter economic sanctions against Russia following the invasion of Ukraine, the price subsequently declined due to accelerated monetary tightening measures by major central banks and China's zero-COVID policy, and by July 15 the price dropped to US\$7,000/ton. The price then recovered to the US\$8,000/ton level in August on the back of the economic indicators of the US and China beating market forecasts, as well as expectations for additional Chinese economic measures and the easing of the zero-COVID policy, and subsequently trended around US\$7,500-8,500/ton, before ending the period under review at US\$8,387/ton. Despite a decline in sales volume of electrolytic copper, we achieved increased revenue helped by the increase in sales volume of electrolytic gold coupled with the weaker yen.

Electronics

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	5,346	5,287	(59)
Operating profit	388	430	42

Net sales in the Electronics segment were ¥5,287 million (down ¥59 million year on year), and operating profit was ¥430 million (up ¥42 million year on year). In high-purity metallic arsenic, the market for compound semiconductors, a major application for that material, recently entered an inventory adjustment phase, both in Japan and overseas, but revenue increased as conditions were relatively stable during the first half of the nine months ended December 31, 2022. In addition, sales of aluminum nitride ceramics increased due to greater demand for use in thermal management components and semiconductor manufacturing equipment components. There was a decrease in sales of coils due to an impact from the decrease in production of automobiles resulting from the semiconductor shortage.

Chemicals

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	5,837	6,396	558
Operating profit	584	414	(169)

Net sales in the Chemicals segment were ¥6,396 million (up ¥558 million year on year), and operating profit was ¥414 million (down ¥169 million year on year). Sales of cupric oxide were flat year on year as demand related to personal computers declined and sales volume fell, but unit prices rose, mainly reflecting higher copper prices. Meanwhile, sales of cuprous oxide increased due to a recovery in demand for ship bottom paints, a major application for the product, and higher unit prices, mainly reflecting higher copper prices. On the other hand, operating profit declined due to higher production costs owing to factors such as higher raw material costs.

Materials Business Total

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	87,828	92,437	4,608
Operating profit	1,792	2,009	217

The Materials business—consisting of the Metals, Electronics, and Chemicals segments—posted total net sales of ¥92,437 million (up ¥4,608 million year on year) and operating profit of ¥2,009 million (up ¥217 million year on year).

Real Estate

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	1,566	1,581	15
Operating profit	543	707	164

Net sales in the Real Estate segment were ¥1,581 million (up ¥15 million year on year), and operating profit was ¥707 million (up ¥164 million year on year). At the Muromachi Furukawa Mitsui Building (commercial name: COREDO Muromachi 2), our main facility, in relation to commercial facilities, although not yet reaching pre-COVID-19 levels, sales are increasing in line with the easing of behavioral restrictions, and partial exemptions for rent payments given to commercial tenants were eliminated, which caused an increase in sales. On the other hand, overall rental revenues remained mostly on a par with the previous fiscal year due to a fall in business office rent revenues.

Others

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022	Year-on-year change
Net sales	1,041	2,583	1,541
Operating profit	(9)	(101)	(92)

We run a metal powders business, a casting business, a transportation business, and other businesses. Net sales were ¥2,583 million (up ¥1,541 million year on year), and operating loss was ¥101 million (increase in loss of ¥92 million year on year).

(2) Explanation of financial position

(Millions of yen)

	End of previous fiscal year	End of the third quarter of the fiscal year ending March 31, 2023	Change from end of previous fiscal year
Total assets	229,727	250,749	21,022
Liabilities	129,652	146,360	16,707
(Interest-bearing debt)	65,671	74,645	8,974
Net assets	100,075	104,389	4,314
Equity-to-asset ratio (%)	42.3	40.4	(1.9)

Total assets as of the end of the quarter under review were ¥250,749 million, an increase of ¥21,022 million compared to the end of the previous fiscal year. The main reasons for the increase were increases in current assets, including cash and deposits, merchandise and finished goods, and raw materials and supplies. Interest-bearing debt (borrowings) was ¥74,645 million, an increase of ¥8,974 million compared to the end of the previous fiscal year. Net assets were ¥104,389 million, an increase of ¥4,314 million compared to the end of the previous fiscal year.

(3) Information regarding consolidated earnings forecasts and other forward-looking statements

Comparing the revised forecasts with the previously announced forecasts (announced on May 12, 2022), net sales and operating profit have been upwardly revised. In Machinery business overall, the Company expects a decrease in revenue and an increase in profit. This is the result of an expected decrease in revenue and profit in the Industrial Machinery segment as some sales for large-scale projects have been pushed back to the next fiscal year and an expected increase in profit in Rock Drill Machinery segment due to steady shipments in Japan. In the Metals segment, the Company is expecting increased revenue and profit based on the financial results for the nine months ended December 31, 2022, and in Materials business overall as well, the Company expects increased revenue and profit.

As a result of the above, the forecasts for ordinary profit and profit attributable to owners of parent have also been upwardly revised.

2. Quarterly Consolidated Financial Statements and Significant Notes Thereto

(1) Quarterly consolidated balance sheet

(Millions of yen)

	As of March 31, 2022	As of December 31, 2022
Assets		
Current assets		
Cash and deposits	14,469	17,707
Notes and accounts receivable - trade, and contract assets	28,344	30,711
Merchandise and finished goods	17,205	21,106
Work in process	10,813	12,783
Raw materials and supplies	20,818	26,583
Other	4,635	10,155
Allowance for doubtful accounts	(48)	(57)
Total current assets	96,238	118,989
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	24,051	23,127
Land	54,170	54,092
Other, net	12,754	12,912
Total property, plant and equipment	90,976	90,132
Intangible assets	376	331
Investments and other assets		
Investment securities	35,860	34,237
Other	6,997	7,828
Allowance for doubtful accounts	(720)	(769)
Total investments and other assets	42,136	41,296
Total non-current assets	133,489	131,760
Total assets	229,727	250,749

(Millions of yen)

	As of March 31, 2022	As of December 31, 2022
Liabilities		
Current liabilities		
Notes and accounts payable - trade	15,916	16,277
Electronically recorded obligations - operating	9,381	11,412
Short-term borrowings	13,504	27,953
Income taxes payable	1,491	1,106
Provisions	142	90
Other	19,423	25,831
Total current liabilities	59,859	82,671
Non-current liabilities		
Long-term borrowings	52,166	46,692
Provisions	75	77
Retirement benefit liability	2,543	2,631
Asset retirement obligations	239	227
Other	14,768	14,060
Total non-current liabilities	69,793	63,688
Total liabilities	129,652	146,360
Net assets		
Shareholders' equity		
Share capital	28,208	28,208
Capital surplus	2	2
Retained earnings	54,557	57,127
Treasury shares	(2,197)	(3,086)
Total shareholders' equity	80,570	82,252
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	11,832	11,188
Deferred gains or losses on hedges	(292)	296
Revaluation reserve for land	2,602	2,586
Foreign currency translation adjustment	35	2,597
Remeasurements of defined benefit plans	2,506	2,382
Total accumulated other comprehensive income	16,683	19,051
Non-controlling interests	2,821	3,085
Total net assets	100,075	104,389
Total liabilities and net assets	229,727	250,749

(2) Quarterly consolidated statement of income and consolidated statement of comprehensive income
Quarterly consolidated statement of income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Net sales	147,605	156,954
Cost of sales	128,223	136,045
Gross profit	19,382	20,909
Selling, general and administrative expenses	13,661	14,859
Operating profit	5,721	6,050
Non-operating income		
Dividend income	691	784
Foreign exchange gains	112	1,736
Other	1,506	597
Total non-operating income	2,311	3,118
Non-operating expenses		
Administrative expenses of inactive mountain	616	584
Share of loss of entities accounted for using equity method	—	786
Other	720	909
Total non-operating expenses	1,337	2,280
Ordinary profit	6,694	6,887
Extraordinary income		
Gain on sale of investment securities	74	362
Gain on bargain purchase	414	—
Other	107	12
Total extraordinary income	596	374
Extraordinary losses		
Demolition expenses of a rental building	603	470
Loss on liquidation of subsidiaries	—	357
Other	333	388
Total extraordinary losses	937	1,217
Profit before income taxes	6,354	6,045
Income taxes - current	1,827	2,016
Income taxes - deferred	(103)	(661)
Total income taxes	1,724	1,355
Profit	4,630	4,690
Profit attributable to non-controlling interests	181	194
Profit attributable to owners of parent	4,449	4,495

Quarterly consolidated statement of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Profit	4,630	4,690
Other comprehensive income		
Valuation difference on available-for-sale securities	842	(643)
Deferred gains or losses on hedges	(409)	428
Foreign currency translation adjustment	401	2,302
Remeasurements of defined benefit plans, net of tax	202	(123)
Share of other comprehensive income of entities accounted for using equity method	36	515
Total other comprehensive income	1,073	2,479
Comprehensive income	5,703	7,169
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	5,508	6,879
Comprehensive income attributable to non-controlling interests	194	290

(3) Notes to quarterly consolidated financial statements**Notes on going concern assumptions**

Not applicable.

Notes on significant changes in the amount of shareholders' equity

Not applicable.

Segment information

[Segment information]

1. Nine months ended December 31, 2021

(1) Information relating to the amounts of net sales and profit or loss by reportable segment

(Millions of yen)

	Reportable segment					
	Industrial Machinery	Rock Drill Machinery	UNIC Machinery	Metals	Electronics	Chemicals
Net sales						
Net sales to external customers	12,877	22,713	21,577	76,643	5,346	5,837
Intersegment net sales or transfers	2,131	2	65	162	0	41
Total	15,009	22,715	21,643	76,806	5,347	5,879
Segment profit (loss)	842	628	1,968	819	388	584

	Reportable segment		Others (Note 1)	Total	Eliminations/ corporate (Note 2)	Amount recorded in the quarterly consolidated statement of income (Note 3)
	Real Estate	Total				
Net sales						
Net sales to external customers	1,566	146,564	1,041	147,605	–	147,605
Intersegment net sales or transfers	10	2,414	1,214	3,628	(3,628)	–
Total	1,576	148,978	2,255	151,234	(3,628)	147,605
Segment profit (loss)	543	5,774	(9)	5,765	(43)	5,721

- Notes: 1. The “Others” category refers to business segments not included in the reportable segments, and includes the transportation business and other businesses. Furthermore, from the third quarter of the fiscal year ended March 31, 2022, this includes the metal powders business of Yamaishi Metal Co., Ltd., which became a subsidiary on October 1, 2021.
2. Segment profit (loss) adjustment of ¥(43) million includes eliminations of intersegment transactions of ¥32 million and company-wide expenses not allocated to each reportable segment of ¥(76) million. Company-wide expenses are mainly expenses related to deserted metal mine assets and deserted coal mine assets that do not belong to the reportable segments.
3. Segment profit (loss) is adjusted to operating profit in the quarterly consolidated statement of income.

(2) Information relating to impairment losses on non-current assets, goodwill, etc., by reportable segment

(Material gain on bargain purchase)

In “Others” for the third quarter of the fiscal year ended March 31, 2022, we recorded gain on bargain purchase of ¥414 million due to stock acquisition in Yamaishi Metal Co., Ltd., which became a subsidiary on October 1, 2021, as extraordinary income.

2. Nine months ended December 31, 2022

(1) Information relating to the amounts of net sales and profit or loss by reportable segment

(Millions of yen)

	Reportable segment					
	Industrial Machinery	Rock Drill Machinery	UNIC Machinery	Metals	Electronics	Chemicals
Net sales						
Net sales to external customers	11,728	27,780	20,843	80,753	5,287	6,396
Intersegment net sales or transfers	2,067	2	180	179	–	41
Total	13,796	27,783	21,023	80,933	5,287	6,437
Segment profit (loss)	363	2,019	1,112	1,164	430	414

	Reportable segment		Others (Note 1)	Total	Eliminations/ corporate (Note 2)	Amount recorded in the quarterly consolidated statement of income (Note 3)
	Real Estate	Total				
Net sales						
Net sales to external customers	1,581	154,371	2,583	156,954	–	156,954
Intersegment net sales or transfers	9	2,480	1,375	3,855	(3,855)	–
Total	1,590	156,852	3,958	160,810	(3,855)	156,954
Segment profit (loss)	707	6,212	(101)	6,110	(60)	6,050

- Notes: 1. The “Others” category refers to business segments not included in the reportable segments, and includes the metal powders business, casting business, transportation business and other businesses.
2. Segment profit (loss) adjustment of ¥(60) million includes eliminations of intersegment transactions of ¥25 million and company-wide expenses not allocated to each reportable segment of ¥(85) million. Company-wide expenses are mainly expenses related to deserted metal mine assets and deserted coal mine assets that do not belong to the reportable segments.
3. Segment profit (loss) is adjusted to operating profit in the quarterly consolidated statement of income.

Supplementary Material on Financial Results for the Nine Months Ended December 31, 2022

February 9, 2023
Furukawa Co., Ltd.

Net sales

(Yen amounts are rounded down to millions.)

	Nine months ended December 31,2021	Nine months ended December 31,2022	Year-on-year change	Fiscal year ending March 31, 2023		
				Previously announced forecast	Forecast	Year-on- year change
Machinery business	57,169	60,352	3,183	82,100	80,600	3,661
Industrial Machinery segment	12,877	11,728	(1,149)	18,600	17,700	(23)
Rock Drill Machinery segment	22,713	27,780	5,067	35,600	35,000	4,089
UNIC Machinery segment	21,577	20,843	(734)	27,900	27,900	(405)
Materials business	87,828	92,437	4,608	121,800	125,100	6,936
Metals segment	76,643	80,753	4,109	106,400	109,800	6,804
Electronics segment	5,346	5,287	(59)	7,000	6,900	(371)
Chemicals segment	5,837	6,396	558	8,400	8,400	503
Real Estate segment	1,566	1,581	15	2,000	2,000	(115)
Others segment	1,041	2,583	1,541	3,600	3,500	1,620
Total	147,605	156,954	9,348	209,500	211,200	12,102

Operating profit

	Nine months ended December 31,2021	Nine months ended December 31,2022	Year-on-year change	Fiscal year ending March 31, 2023		
				Previously announced forecast	Forecast	Year-on- year change
Machinery business	3,439	3,495	55	5,200	5,500	820
Industrial Machinery segment	842	363	(479)	1,500	1,300	(96)
Rock Drill Machinery segment	628	2,019	1,390	2,500	2,800	1,682
UNIC Machinery segment	1,968	1,112	(856)	1,200	1,400	(765)
Materials business	1,792	2,009	217	1,300	2,000	(349)
Metals segment	819	1,164	345	500	1,000	59
Electronics segment	388	430	42	300	500	(166)
Chemicals segment	584	414	(169)	500	500	(243)
Real Estate segment	543	707	164	700	800	56
Others segment	(9)	(101)	(92)	(100)	(200)	(217)
(Subtotal)	5,765	6,110	345	7,100	8,100	310
Eliminations/corporate	(43)	(60)	(16)	(100)	(100)	(45)
Total	5,721	6,050	328	7,000	8,000	265

Exchange rate/Copper price

		Nine months ended December 31,2021	Nine months ended December 31,2022	Year-on-year change	Fiscal year ending March 31, 2023		
					Previously announced forecast	Forecast	Year-on- year change
Exchange rate	Yen/\$	111.1	136.5	25.4	137.0	135.6	23.2
Copper price	\$/mt	9,593	8,425	(1,168)	8,067	8,419	(1,272)

* Reference Information (the below values are reference values)

1. Industrial Machinery segment order balance

The Industrial Machinery segment mainly provides built-to-order manufacturing, and the order balance as of the end of the third quarter is as follows.

	As of December 31,2021	As of December 31,2022	Year-on-year change
Order backlog	¥8.8 billion	¥13.9 billion	¥5.0 billion

2. Profit or loss from metal price fluctuations in the Metals segment

	Nine months ended December 31,2021	Nine months ended December 31,2022	Year-on-year change
Operating profit	¥0.81 billion	¥1.16 billion	¥0.34 billion
Of which was due to price fluctuations	¥1.23 billion	¥1.22 billion	¥(0.00) billion
Copper	[¥1.02 billion]	[¥0.26 billion]	[¥(0.76) billion]
Gold	[¥0.16 billion]	[¥0.89 billion]	[¥0.73 billion]